

## Emerging Companies

Foster Garvey helps dynamic and innovative entrepreneurs, founders, investors, boards of directors and advisors launch new ventures and grow them into successful enterprises.

We provide our startup clients or the investors that support them with pragmatic representation at virtually all stages of the business lifecycle. Our emerging company attorneys frequently act as outside general counsel to our clients, serving as a strategic partner with an understanding of our clients' business objectives that allows us to guide them forward. With this knowledge of our clients' industries, operations and goals, we can offer a tailored, cost-effective, practical and team-oriented approach.

We also work regularly with venture capital firms and angel investors to assist with due diligence and with negotiating and documenting investments in emerging companies and startups, which gives us a well-rounded perspective of both the company and investor position.

We represent clients spanning a variety of industries and sectors, including food and beverage, technology, sports and entertainment, beauty and wellness, fashion and apparel, and manufacturing.

Our legal services include:

- Business structure and formation
- Co-founder arrangements
- Friends and family, angel, venture capital and private-equity firm equity and debt financings
- Protection and enforcement of intellectual property
- Licensing, supply, sales, distribution and manufacturing agreements
- Website terms of use and privacy policies
- Regulatory compliance

### Service Contacts

Hillary H. Hughes  
T 212.965.4527  
hillary.hughes@foster.com

Dan Wadkins  
T 509.777.1608  
dan.wadkins@foster.com

### Related Professionals

Christopher Beaver  
Joshua A. Bloomgarden  
Emily M. Borich  
Katherine Cancelliere  
Sean Clavere  
Sinjin H.X. Dinh  
Kevin Frisch  
Gerena Gregory  
Benjamin J. Hodges  
Hillary H. Hughes  
Erika G. Johnson  
Alina A. Kipnis  
John A. Knab  
Robert R. Teel  
Dan Wadkins

### Related Services

Cannabis  
Commercial & IP  
Transactions  
Employee Benefits &  
Executive Compensation  
Food & Beverage  
IP & Technology  
Labor, Employment &  
Immigration  
Mergers & Acquisitions  
Privacy, Cybersecurity &  
Data Protection

- Data privacy
- Corporate governance
- Real estate matters
- Employment and independent contractor agreements
- Executive compensation and benefits
- Tax planning
- Options and equity incentive plans
- Joint ventures and strategic partnerships
- Mergers and acquisitions

Real Estate, Land Use &  
Environmental  
Securities & Finance  
Sports, Arts & Entertainment  
Tax