

Practices

Real Estate Brokerage

The firm's Real Estate Brokerage Practice Group serves commercial and residential brokerage firms throughout New Jersey, providing comprehensive and highly specialized legal representation on issues that are unique to the brokerage profession and those working within that field. Our work in this area supports and safeguards the commercial, professional and personal goals of brokerage firms, brokers and salespeople.

An experienced team of litigators and transactional lawyers work in tandem to provide a full array of business, professional and personal legal services to the state's brokerage profession at large, as well as their clients who are often referred to the firm. The group's chair serves as Special Counsel to New Jersey REALTORS® and has represented the Association and other brokerage industry clients in numerous high-profile and precedent-setting cases before the New Jersey Supreme Court and other courts.

Our legal services for commercial and residential brokerage firms and individual real estate professionals include:

- Counseling regarding real estate commissions, regulatory matters and general brokerage issues
- Litigation, arbitration and mediation of commission and other business disputes
- Representation of brokers and salespeople before the New Jersey Real Estate Commission in defense of complaints, licensing issues and other matters
- Defense of real estate malpractice claims brought against brokers or salespeople
- Copyright infringement claims
- Preparation and review of real estate brokerage documents including independent contractor, sales and other types of agreements, as well as the drafting of forms for use by brokers in transactions
- Formation of brokerage firms, including the creation of limited liability companies, limited liability partnerships, partnerships and other business entities

Practice Contact

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Practices (Cont.)

- Consultation on day-to-day issues including those that arise during transactions, advertising questions, disclosure dilemmas, RESPA compliance, the interpretation of the New Jersey Real Estate Commission's regulations for the everyday practice of real estate brokerage, property management problems, and office procedures and policies
- Representation concerning joint ventures with title companies, lenders and other parties
- Employment law counseling including employee manuals, independent contractor manuals, workers compensation, restrictive covenants, issues related to hiring and terminating salespeople and employees, the role of assistants and other issues
- Representation in real estate transactions
- Financial planning, restructuring and insolvency issues
- Estate planning, wealth accumulation and protection strategies for individuals
- Mergers, acquisitions and sales of brokerage firms
- Preparation or negotiation of franchise agreements