

Hal W. Mandel

OF COUNSEL

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In today's world of legal specialization, I pride myself on the diversity of my practice. While I enjoy studying the fine points of the law in areas as divergent as healthcare, real estate and employment law, my work is tied together by a common thread. Making the deal is the ultimate goal. I am able to succeed in meeting that goal by finding practical solutions to differing points of view.

Hal concentrates his practice in the areas of corporate and real estate law, with an emphasis on the purchase and sale of small and medium sized businesses. He represents clients involved in joint ventures for the acquisition, construction and financing of major residential and commercial properties in New Jersey. He also represents both landlords and tenants in the leasing of commercial properties.

Hal's experience encompasses a broad range of corporate and commercial matters, including shareholder disputes, employment contracts and distribution agreements. He has significant experience in serving clients in the healthcare field, particularly in the purchase and sale of physician practices, physician employment contracts, physician joint ventures, health law regulatory matters, and related partnership, operating agreements and employment agreements. Hal has also handled the purchase and sale of automobile dealerships for the past 30 years.

Results may vary depending on your particular facts and legal circumstances.

Departments

Corporate
Healthcare
Real Estate

Practice Groups

Automotive Dealership &
Franchise Law

Education

New York University School of
Law, J.D., 1977

State University of New York
at Binghamton, B.S., *summa
cum laude*, 1974

Bar Admissions

New Jersey, 1982

U.S. District Court, Southern
District of New York, 1978

U.S. District Court, District of
New Jersey, 1982

HONORS & AWARDS

- Martindale-Hubbell® Peer Review Rated AV® Preeminent (a trademark of Internet Brands, Inc.)

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REPRESENTATIVE MATTERS

Results may vary depending on your particular facts and legal circumstances.

- Representation of the purchasers in a multi-million dollar acquisition of a company engaged in the purchase and sale of original equipment parts, replacement parts and cores for automobiles in the U.S. and abroad
- Representation of the owners of a joint venture for the construction and financing of a 38 story, 311 unit high-rise residential building in Jersey City

MORE ACTIVITIES & EXPERIENCE

- American Health Lawyers Association

PRESENTATIONS & SPEAKING ENGAGEMENTS

Presenter, Business Financing in a Recession: Talking to Your Banker

Sponsor: *Greenbaum, Rowe, Smith & Davis LLP Webinar*, June 16, 2009

PUBLICATIONS & ALERTS

Contributor, 2018 Real Estate Update: Trending Issues & Topics of Interest

Greenbaum, Rowe, Smith & Davis LLP Client Alert, February 2018

Co-Author, Case Study: Handling an Acquisition Transaction with Multi-Disciplinary Legal Issues

Greenbaum, Rowe, Smith & Davis LLP 2018 Real Estate Update: Trending Issues & Topics of Interest, February 2018

Contributor, 2015 Real Estate Update: Trending Issues & Topics of Interest

Greenbaum, Rowe, Smith & Davis LLP Client Alert, March 2015

Contributing Author, *Modern Tax Planning Checklists*

(Warren Gorham & Lamont, 1977)

Author, Enforceability of Non-Competition Agreements—Physicians

Greenbaum, Rowe, Smith & Davis LLP Client Alert, Fall 2006

Co-Author, Non-Competition Agreements: Life After Maw?

Greenbaum, Rowe, Smith & Davis LLP Client Alert, October 2003

Co-Author, Failure to Prepare is Preparing to Fail

Greenbaum, Rowe, Smith & Davis LLP Client Alert, Fall 2002

Author, Converting an Existing Business into a Limited Liability Company

Greenbaum, Rowe, Smith & Davis LLP Client Alert, Fall 1996

Co-Author, Finance Leasing Under New UCC Article 2A

The Metropolitan Corporate Counsel, March 1996