

Seminars & Events

Budgetology: The "Science" of Developing Successful and Cost-Effective Relationships with Outside Counsel

Boca Raton Resort & Club, Florida January 16, 2018

Event Sponsor: The Gavel

Darren C. Barreiro, co-Chair of the firm's Litigation Department, will lecture at The Gavel National Conference II, which will be held on January 15-17, 2018 at the Boca Raton Resort & Club in Boca Raton, FL. Mr. Barreiro will co-present a breakout session on "Budgetology: The 'Science' of Developing Successful and Cost-Effective Relationships with Outside Counsel" on Tuesday, January 16. Also attending this year's Conference is Jemi G. Lucey, Counsel in the firm's Litigation Department.

Mr. Barreiro's session will explore how companies with limited in-house capabilities can save money with trusted outside counsel. Issues to be addressed include:

- · How to commence relationships with outside counsel
- The goal of a healthy relationship trust and fairness
- Guidelines and budgets why they matter
- How to keep the relationship strong

Mr. Barreiro was selected in 2017 to serve as the sole New Jersey-based attorney representative of The Gavel, a national insurance defense network for insured and self-insured claims. The Gavel is a resource for claims and risk professionals which seeks to streamline the claims defense process by offering a single point of web-based access to highly qualified attorney and non-attorney claims partners across the country. In addition to attorneys, specialists within the network include investigators, experts, field adjusters and mediators.

Attorneys

Darren C. Barreiro



Seminars & Events (Cont.)

Mr. Barreiro focuses his practice in the representation of individuals and businesses in complex commercial litigation, including international litigation and chancery matters. He has served clients in a variety of industries, including real estate, financial and mortgage lending, transportation, food and beverage, technology, healthcare, legal, accounting and environmental.

Additional information at: www.thegavel.net