

2020 Industrial Real Estate Forecast: Trade, Tariffs, Ports and E-Commerce Revolution

White Eagle Hall, Jersey City

December 10, 2019

Event Sponsor: CapRate Events, LLC

Jack Fersko, co-chair of the firm's Real Estate Department, will moderate a panel discussion on equity and joint venture (JV) equity at the "2020 Industrial Real Estate Forecast: Trade, Tariffs, Ports and E-Commerce Revolution." The event, which the firm is pleased to be sponsoring, will be presented by CapRate Events, LLC at White Eagle Hall in Jersey City on Tuesday, December 10, 2019 from 9:00am – 2:30pm.

E-Commerce and traditional real estate deals continue to boost the industrial real estate sector in 2019. Despite vast changes in other property types, industrial is seeing capitalization rates below the last market peak with potential for long-term growth through any type of market correction. All types of investors, including REITs, private capital and high-net-worth individuals have been active in the last one-to-two years. Last-mile distribution facilities in proximity to major cities continue to attract investor and developer interest. This program will include numerous sessions devoted to issues of relevance to the industrial real estate community.

Mr. Fersko will moderate a session addressing "Equity and JV Equity: Building Partnerships in the Growing Industrial & E-Commerce Distribution Arenas," which will explore the following discussion points:

- What are the return requirements of equity in industrial deals today?
- Analysis of long-term hold, core-plus funds: How are these deals structured?
- Analysis of short-term 5 year and under hold: How are these deals structured?
- What are institutional investors looking for today?

Attorneys

Jack Fersko

Seminars & Events (Cont.)

- How are high-net worth investors approaching the space?
- Is industrial real estate “too good to be true” today?
- What are the risks going forward for equity/JV equity?

Mr. Fersko’s practice reflects his extensive experience as a commercial real estate and general business lawyer. His legal services emphasize industrial and commercial real estate activities, with a particular focus on industrial leasing, project financing, sustainable development and alternative energy initiatives, urban redevelopment, and the impact of environmental laws on commercial real estate transactions, including the acquisition and redevelopment of environmentally contaminated sites.

Additional information and registration details at: [2020 Industrial Real Estate Forecast](#)