

Advanced Topics in Commercial Leasing

New Jersey Law Center and Online
November 20, 2025

Event Sponsor: New Jersey Institute for Continuing Legal Education

Jack Fersko, co-chair of the firm's Real Estate practice, will serve as a program coordinator, moderator, and speaker for the seminar "Advanced Topics in Commercial Leasing" on Thursday, November 20, 2025. The full-day program will be presented by the New Jersey Institute for Continuing Legal Education from 9:00am – 4:00pm at the New Jersey Law Center and will also be available for online viewing.

Greenbaum Environmental partner **Barbara J. Koonz**, who leads the firm's Energy & Renewable Resources practice, will join Jack as a member of the program's faculty.

The agenda for this program will include the following topics:

- Environmental Issues in Leasing
- ROFOs, ROFRs and Options to Lease/Purchase
- Insurance and Indemnification Issues for Landlords and Tenants
- Landlord and Tenant Finance Issues
- Bankruptcy Issues for Landlords and Tenants
- Data Center Leases
- Ethical and Diversity Considerations for Commercial Real Estate Practitioners When Using AI

Jack's practice reflects his extensive experience as a commercial real estate and general business lawyer. His legal services emphasize industrial and commercial real estate activities, with a particular focus on industrial leasing, project financing, sustainable development and alternative energy initiatives, urban redevelopment, and the impact of environmental laws on commercial real estate transactions, including the acquisition and redevelopment of environmentally contaminated sites. He also advises clients on the business impacts of New Jersey's medical and personal-use cannabis industry.

Attorneys

Jack Fersko

Barbara J. Koonz

Seminars & Events (Cont.)

Barbara focuses in the areas of environmental and energy law, with an emphasis on environmental permitting for redevelopment, environmental compliance and renewable energy projects. She advises clients with respect to New Jersey state and federal environmental permitting and regulatory compliance issues, due diligence for acquisitions, the resolution of enforcement actions with public agencies, the permitting and transfer of solid waste and public wastewater, and regularly represents solar energy providers and hosts in connection with the development of grid-supply, net-metered and community solar photovoltaic (PV) projects.

Additional program information and registration on the NJICLE website.