

## 2018 Chambers USA Guide Ranks Greenbaum, Rowe, Smith & Davis in Five Practice Areas; Recognizes 14 Attorneys as Leading Individuals

May 4, 2018

Greenbaum, Rowe, Smith & Davis LLP is pleased to announce that *Chambers USA – America's Leading Lawyers for Business* (a publication of Chambers and Partners) has again recognized the firm in its annual rankings of the foremost law firms and lawyers in the country.

In the publication's 2018 edition, the firm is listed among the leading law firms in New Jersey in five of our core practice areas – Litigation: General Commercial, Corporate/M&A, Real Estate, Real Estate: Zoning/Land Use and Environment. Additionally, fourteen of our attorneys are ranked among the top individual attorneys in the state.

Here is a summary of the firm's editorial presence in the *2018 Chambers USA Guide*:

### Litigation: General Commercial

- *Chambers USA* notes that the firm provides "sophisticated support to a broad client base, including significant domestic and international businesses" and references our "strength at trial and appellate level, as well as in arbitration and mediation" and our "experience in wide-ranging commercial disputes, including professional liability cases, RICO litigation, consumer finance class actions and business torts."
- Partners recognized in this practice area:
  - **Paul A. Rowe** is "a seasoned litigator with a wealth of experience advising on complex business disputes" who is "deeply respected by market sources."
  - **Alan S. Naar** has "extensive experience representing clients in cases that include tobacco, real estate and professional negligence claims."
  - **John D. North** represents clients in a "broad spectrum of professional liability and catastrophic injury claims."

### Corporate/Mergers & Acquisitions

- The firm's corporate practice represents individuals, entrepreneurs, middle market companies, family-owned operations and regional and national corporations in various industries, including manufacturing, food and beverage, sports, entertainment, retail, automotive, real estate, transportation, alternative energy, healthcare, banking and finance.

- Partners recognized in this practice area:
  - W. Raymond Felton** is “an experienced practitioner who advises clients on all types of corporate and transactional matters.”
  - Alan E. Davis** has “over five decades of experience” including “business planning as well as acquisitions and dispositions.”

## Real Estate

- Chambers USA* highlights our real estate practice as “a superb group for real estate matters” that “demonstrates expertise in transactional work including sales, acquisitions, leases, financing and tax issues” and “displays further strength handling litigation matters along with environmental issues associated with development projects.” *Chambers’* editors also reference our involvement in “varied zoning and land use projects involving mixed-use buildings, industrial premises and brownfield redevelopment sites, assisting with issues including the acquisition of planning permits and site approvals.
- Partners recognized in this practice area:
  - Thomas J. Denitzio, Jr.** handles a “wide range of transactional matters” and “advises clients on financial workouts and commercial tax appeals.”
  - Martin E. Dollinger** is “a highly experienced practitioner with a strong reputation in the New Jersey real estate market” with “an emphasis placed on the leasing and financing of office, industrial and retail properties.”
  - Jack Fersko** focuses on “industrial and commercial real estate matters, with considerable expertise in sustainable development energy initiatives and urban redevelopment.”
  - Christine F. Li** has “expertise in condominium law” including “all aspects of condominium development, including construction, conversion and community association law.”
  - Ann M. Waeger** “handles a wide range of transactional real estate matters as well as financing and business arrangements relating to commercial and industrial real estate” and advises on the “environmental and insurance aspects of transactions.”

### Real Estate: Zoning/Land Use

- Robert S. Goldsmith** represents clients “in both the public and private sectors on a range of land use matters,” with “expertise in redevelopment, including tax incentives and financing, urban regeneration and sustainable building initiatives.”

### Environment

- Chambers USA* notes that the firm is “sought out by a diverse range of clients, including developers, property owners and manufacturers.” They further reference the firm’s experience in “contaminated

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site remediation, particularly brownfield cleanups" as well as our work in "conducting environmental due diligence and providing counsel on air, water and wetlands laws and permits."

- Partners recognized in this practice area:
  - **David B. Farer** has "a strong reputation for his expertise."
  - **David A. Roth** is recognized for his "strength across a broad range of environmental compliance and corporate transactional issues" and his "expertise in occupational health and safety matters."
  - **Ann M. Waeger** is "highly respected for her expertise in environmental insurance claims."
  - **Jay A. Jaffe** is "well known for his experience advising on transactional and regulatory environmental matters" including "brownfield redevelopment, cost recovery and due diligence issues."

The London-based publishers of the *Chambers USA Guide to America's Leading Lawyers for Business* conduct comprehensive annual research, including in-depth interviews with thousands of lawyers and clients, as they seek to assess the reputations and expertise of business lawyers from across the country. Rankings are assessed on qualities including technical legal ability, professional conduct, client service, commercial astuteness, diligence, commitment, and other qualities most valued by the client. The complete methodology can be viewed at <https://www.chambersandpartners.com/methodology>

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