

CONTACT

R. Reid Haney

RELATED CAPABILITIES

Corporate & Transactional

General Corporate Advice

Joint Ventures & Partnerships

Mergers & Acquisitions

Securities & Corporate
Governance

FRANCHISING

Hill Ward Henderson's Corporate & Tax Group provides a number of franchise and distribution-related services for our clients:

- Structuring and documenting franchise and distribution programs, including agreements and collateral documents
- Advising companies on structuring business relationships that avoid regulation under state and federal franchise disclosure and business opportunity laws
- Preparing disclosure documents, state registration of franchise offers, and counseling on compliance with all elements of disclosure regulation and franchise recruitment
- Restructuring existing franchise and distribution relationships
- Franchise conversion and "combination" or "co-branding" relationships
- Franchise and dealership terminations and transfers and counseling on compliance with federal and state relationship regulation
- Addressing relationship problems and advising on ways to enhance franchise and distribution relationships
- Representing franchise and distribution companies in litigation, arbitration, mediation, and other alternative dispute resolution techniques
- Advising clients regarding area development and master franchises, joint ventures, and negotiating related agreements
- Advising new and existing franchisees in all aspects of their franchise relationship