



G. MATTHEW LASTINGER

Shareholder

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PRACTICE FOCUS

Mergers & Acquisitions
Venture Capital & Emerging Companies
General Corporate Advice
Securities & Corporate Governance
Corporate & Transactional

EDUCATION

University of Florida, B.A., 2009, *cum laude*

University of Florida, M.Ed., 2010

University of Florida College of Law, J.D., 2016, *magna cum laude*

- *Order of the Coif*
- Senior Managing Editor, *Florida Law Review*
- Book Award: Business Transactions and Document Drafting, Law and Entrepreneurship, Legal Drafting, Creditors Remedies and Bankruptcy, Sales, and Law Review

Matt advises lower-middle-market private equity funds, independent sponsors, and closely held businesses on transactions across the full investment lifecycle, with a particular focus on efficient execution and practical deal solutions. His practice centers on mergers and acquisitions, platform and add-on investments, equity financings, and other strategic transactions, along with the commercial contracts and corporate governance matters that support sponsor-backed companies post-closing.

Matt regularly works with private equity deal teams on control and minority investments in founder-owned and family-owned businesses, guiding clients through structuring, diligence, negotiation, and closing. He has led and supported numerous buy-side and sell-side transactions, including platform acquisitions, roll-up strategies, and add-on acquisitions, typically involving businesses in the lower-middle-market transaction size range. Clients value his ability to balance legal precision with commercial realities, particularly in time-sensitive and competitive deal processes.

Matt's transaction experience spans a wide range of industries commonly targeted by lower-middle-market sponsors, including insurance brokerage, security and patrol services, manufacturing, heavy equipment dealerships, restaurants, home services, distribution, and information technology services. He frequently advises on sponsor-backed acquisitions of independent insurance agencies and other recurring-revenue businesses, as well as operationally complex companies requiring tailored diligence and risk allocation.

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- Teaching Assistant: Legal Writing and Appellate Advocacy

BAR ADMISSIONS

American Bar Association
The Florida Bar
Hillsborough County Bar Association

In addition to private company transactions, Matt represents public companies in connection with acquisitions, divestitures, entity formation, and corporate governance matters, bringing institutional-level experience to lower-middle-market deals.

Outside the office, Matt enjoys spending time with his wife and son, playing pick-up basketball, cooking for friends and family, and cheering on the Florida Gators in football and basketball.

HONORS

- Florida Super Lawyers Rising Star (2022-2025)
- *The Best Lawyers in America*[®]: Ones to Watch (2021-2026)

EXPERIENCE

Recent deals include representing:

- The Baldwin Group, Inc. (NASDAQ: BWIN) in over 30 acquisitions and divestitures of insurance brokerages and insurance technology companies
- Mangrove Equity Partners in its 2025 sale of Patrol Protect Secure, Inc. to PalAmerican Security
- Canopy Capital Partners (along with other investors) in its 2025 acquisition of Archway Service Group, LLC
- Clearwell Group, in its 2025 recapitalization of Steadfast Alliance
- Mangrove Equity Partners in its 2025 sale of Seaside Waste Services to Interstate Waste Services
- Miles Ahead Brands, LLC in its 2025 acquisition of CKJ Transport
- Semilab International in the 2025 sale of its U.S. operations (Semilab USA LLC) to Onto Innovation Inc. (NYSE: ONTO)
- Miles Ahead Brands, LLC in its 2024 acquisition of substantially all of the assets of Rock Ridge Materials, Inc., and Rock Ridge Logistics, Inc
- Patrol Protect Secure in its 2024 acquisition of 100% of the outstanding equity of Seattle's Finest Security & Traffic Control, LLC
- Shenandoah Industrial Solutions, a portfolio company of KLH Capital, in its 2024 sale to GenNx360 Capital Partners
- Tampa-based SME Solutions Group, INC. and its owner in its 2024 sale to Portsmouth, New Hampshire -based Blue Mantis
- The Baldwin Group, Inc. in its 2024 sale of Connected Risk Solutions, LLC to Amwins

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- Fiberglass Coatings, Inc., certain of its affiliated companies, and their owners in the 2023 sale of the business to Third Arch Investments
- Keswick Partners, in its 2023 management buyout of Central Carolina Seeding
- Wilson, Washburn & Forster Insurance, INC. in its 2023 sale to Alera Group
- HealthEdge Investment Partners in its 2022 sale of CSS Health to Clarest Health
- BRP Group, Inc. (NASDAQ: BRP) in its acquisition of numerous independent insurance agencies
- Mangrove Equity Partners in its acquisition of Internal Security Associates, LLC
- Fairbourne Properties, LLC and certain of its affiliates, in a joint venture with Harbert Management in connection with the acquisition and development of a 693,627 square foot lifestyle shopping center located in Redmond, Washington
- Fairbourne Properties, LLC and certain of its affiliates, in a joint venture with Harbert Management in connection with the acquisition and development of a 552,291 square foot lifestyle shopping center located in Sacramento, California
- Homee, an on-demand home services platform, in a \$15 million Series B financing led by Forte Ventures and Liberty Mutual Strategic Ventures
- Homee, an on-demand home services platform, in a \$4.3 million Series B-1 financing led by Forte Ventures and Liberty Mutual Strategic Ventures.
- Ballast Point Ventures in providing a \$5 million growth equity financing of Mailprotector, a cybersecurity company providing a portfolio of cloud-based email security, management, and hosting services
- Fulcrum Equity Partners in leading a more than \$11 million Series B financing of Feathr, a leading provider of marketing technology for associations and event organizers
- Fulcrum Equity Partners in a \$15 million growth equity financing of Digital Hands, an award-winning managed security services provider
- Argus Dental & Vision, Inc. in its sale to AFLAC

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NEWS & INSIGHTS

Hill Ward Henderson Advises SemiLab International In Sale of Unique Materials Composition and Electrical Analysis Product Lines to Onto Innovation Inc.

Firm News, 11.19.25

Seventy-Seven Hill Ward Henderson Attorneys Recognized in the 2026 Edition of *The Best Lawyers in America*® and *The Best Lawyers: Ones to Watch*® in America

Firm News, 8.21.25

Hill Ward Henderson Advises Semilab International in Sale of Materials Analysis Business to Onto Innovation Inc.

Firm News, 7.10.25

Fifty-Eight Hill Ward Henderson Attorneys Named to 2025 Florida Super Lawyers List

Firm News, 6.26.25

Hill Ward Henderson Elects Three New Shareholders

Firm News, 1.13.25

Eighty-Three Hill Ward Henderson Attorneys Cited in The Best Lawyers in America 2025 Publication

Firm News, 8.15.24

Fifty-Seven Hill Ward Henderson Attorneys Recognized in 2024 Florida Super Lawyers Listing

Firm News, 6.24.24

Eighty-Three Hill Ward Henderson Attorneys Cited in The Best Lawyers in America 2024 Publication

Firm News, 8.17.23

Sixty-one Hill Ward Henderson Attorneys Recognized in 2023 Florida Super Lawyers Listing

Firm News, 6.27.23

Eighty-One Hill Ward Henderson Attorneys Cited in The Best Lawyers in America 2023 Publication

Firm News, 8.18.22

61 Hill Ward Henderson Attorneys Recognized in 2022 Florida Super Lawyers Listing

Firm News, 7.1.22

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Seventy Six Hill Ward Henderson Attorneys Cited in The Best Lawyers in America 2022 Publication
Firm News, 8.19.21

67 Hill Ward Henderson Attorneys Cited in The Best Lawyers in America 2021 Publication
Firm News, 8.20.20

Matthew Lastinger Joins Hill Ward Henderson
Firm News, 6.26.19