

HILL WARD HENDERSON REPRESENTS ASBURY AUTOMOTIVE GROUP IN ACQUISITION OF LARRY H. MILLER DEALERSHIPS AND TOTALCARE AUTO, POWERED BY LANDCAR

PEOPLE

Jill K. Bell

S. Katherine Frazier

Ryan J. McConnell

Kevin H. Sutton

Timothy P. Zehnder

CAPABILITIES

Automotive Commercial Real
Estate, Finance & Construction

Corporate & Transactional

Real Estate

Firm News

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Hill Ward Henderson advised Asbury Automotive Group (NYSE: ABG) in its transformative acquisition of the Larry H. Miller Dealerships, and related real estate. The acquisition adds 54 new vehicle dealerships, seven used vehicle dealerships, 11 collision centers, a used vehicle wholesale business and an F&I product provider.

The acquisition will add approximately \$5.7 billion in annual revenues for Asbury. The deal was completed on December 17, 2021.

Asbury, a Fortune 500 company headquartered in Duluth, GA, is one of the largest automotive retail and service companies in the U.S.

The Hill Ward Henderson team representing Asbury was led by real estate shareholder **Katherine Frazier** and corporate shareholder **Kevin Sutton**, and the team also included real estate associates **Jill Bell** and **Ryan McConnell**, and employee benefits associate **Tim Zehnder**.

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The company press release from Asbury Automotive Group can be found [here](#).