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## cross-border practice

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MSK's Cross-Border Practice was established primarily to guide companies interested in doing business in the United States. Whether their needs involve accessing U.S. capital markets, securing immigration visas, managing their intellectual property portfolio, navigating complex tax treatment, or distributing media and entertainment content, our attorneys have the depth of expertise necessary that comes from being one of the most sought-after firms in the Country.

We focus on structuring and financing of foreign-based businesses, cross-border mergers, acquisitions, and the representation of foreign companies investing and doing business in the U.S. MSK leverages its rolodex of relationships in the U.S. to assist foreign companies seeking to consummate transactions in the U.S.

We regularly advise clients in the following areas:

- Formation and financing of foreign companies
- Company and acquirer side representations in M&A transactions
- Structuring tax and other aspects of cross-border transactions
- Advising foreign companies on U.S. capital markets transactions
- Securing immigration visas for executives and investors
- Drafting and negotiating licensing agreements with U.S. television, streaming, and online platforms for foreign filmed entertainment creators
- Introduction to U.S. content buyers
- Facilitating co-production deals with foreign production companies of U.S. movies shooting overseas
- Representing foreign video game developers in intellectual property protection as well negotiating licensing, publishing and development agreements
- Representing content owners in cross-border licensing rights, whether inbound or outbound to the U.S.

### attorneys

Theresa B. Bowman  
Stacey Chuvaieva, CIPP/US/E  
Anna Czege  
Philip Davis  
James F. Guerra  
Mark C. Humphrey  
Steven G. Krone  
Eleanor M. Lackman  
Marc E. Mayer  
Karin Pagnanelli  
Nimish Patel  
Susan Kohn Ross  
Howard D. Shapiro

### related practices areas

capital markets & securities  
corporate governance  
immigration  
intellectual property  
international trade  
mergers & acquisitions  
video game



Led by a team that has decades' experience serving foreign companies, our attorneys have the skill sets, cultural understandings, and relationships to effectively influence our foreign clients.

## headlines

MSK Client Stealth Monitoring Announces Equity Investment from Twin Point Capital  
September 23, 2019

MSK Expands Bi-Coastal Corporate Practice  
February 20, 2019

Mitchell Silberberg & Knupp Names Marc Jones Chair of Firm's Corporate Department  
February 21, 2018

Melanie Figueroa Named to *The New York Law Journal's* List of 2017 Rising Stars  
July 25, 2017

## news

Ann Calfas and Andrea Cataneo Mentioned in *Bloomberg Law's* "Wake Up Call"  
*Bloomberg Law*, October 28, 2020

Les Gold Featured on *Mottek On Money*  
September 14, 2019

Nimish Patel Quoted in *Brave New Coin* on Cryptocurrencies  
March 13, 2018

Nimish Patel Featured in Q&A for *Attorney at Law*  
September 2015

Gold Discusses Surge in Security Company M&As with *The Daily Deal*  
April 15, 2010

Les Gold Interviewed by *Law360*  
February 17, 2010

## publications

China REITs-What's The Latest (Update 2010-2011)  
July 2011



China's Indigenous Innovation Policy in the Context of Its WTO Obligations and Commitments  
*Georgetown Journal of International Law*, 2011

## alerts

China - U.S. Phase 1 Deal: Is It Enough?  
*MSK Client Alert*, January 21, 2020

## events & speaking engagements

Finding Your Next Great Employee: The Importance of Succession Planning!  
March 13, 2018

All You Ever Wanted to Know about IP in China  
July 2014

MBA Program on China: Lecture on Strategies for Success