



## Daniel B. Leon

Partner



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### legal expertise

Danny Leon specializes in all facets of real property transactions, with emphasis on multi-use development, joint ventures, acquisition and construction financing (including securitized real estate financings and other structured financings), master planned community development and entitlement, major industrial and commercial leasing, land-use regulation, governmental relations and permit entitlement approvals, and environmental cleanup and regulation.

He has additional expertise in corporate, business and mass media transactions, including asset and stock acquisitions, reorganizations, financings, shareholder agreements, buy-sell arrangements, exit strategies, licensing and content agreements, syndication and financing of radio, television and movie productions, library acquisitions and employment agreements.

### representative matters

- Negotiated and coordinated purchase agreements, joint venture agreements, financing documents, due diligence and all closing activities for a variety of real property transactions involving residential, commercial, mixed-use, hotel, resort and retail development, purchase and sale.
- Negotiated and coordinated entitlement, acquisition, construction, and management of golf courses, clubhouse facilities, and attendant, residential and hospitality facilities (single-family and multi-family, for sale and for rent), including financing in connection therewith.
- Structured and negotiated the strategic acquisition and disposition of television and radio stations, syndicated radio programming and outdoor advertising facilities.
- Responsible for all regional acquisition activities for a national homebuilder, including sourcing, generating and identifying acquisition opportunities, financial projections and risk assessment.

### practice areas

real estate  
corporate & business transactions  
private equity / private funds

### admissions

California

### education

Northwestern University  
School of Law, J.D., 1985

University of Southern  
California, B.S., 1981; *with Honors*

### other career experience

- Standard Pacific Homes, Director, Land Acquisition
- KB Home, Director of Legal Affairs and Director of Land Acquisition
- Heenan Blaikie, Shareholder

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- Negotiated purchase and sale agreements and supervised entitlement processing, including governmental relations and the preparation and approval of all entitlement documents, for over 4,000 lots/units.
- Negotiated purchase, refurbishment, development and construction agreements for distribution and warehouse facilities on behalf of importers and exporters of apparel, athletic footwear and fabrics, and leasing agreements for the headquarters and warehouse of a beauty products manufacturer and distributor.
- Supervised acquisition feasibility studies, including urban in-fill multi-use and high density target acquisition strategies and product recommendations.

### **professional, business and civic affiliations**

- Board Member, American Youth Soccer Organization

### **headlines**

Cadiz Inc. Announces Strategic Transaction With Apollo Global Management to Finance Cadiz Water Project Construction  
May 2, 2017

MSK Advises LaSalle Bank in \$150 Million Senior Financing  
October 3, 2008

Real Estate Development and Construction Expert Joins MSK  
July 17, 2008

### **media mentions**

MSK Represents SAFE Security  
April 21, 2009