



the business and law of buying and selling publishing companies and songwriter royalties

Cutting Edge CE Conference | InterContinental New Orleans, 444 St Charles Ave, New Orleans, LA 70130

August 25, 2018
10:15 AM - 11:30 AM CDT

Jay Rosenthal will be speaking on the panel, "The Business and Law of Buying and Selling Publishing Companies and Songwriter Royalties" at the **Cutting Edge CE Conference** in New Orleans, LA. This panel will take place on Saturday, August 25 at 10:15 AM (CDT).

With the online/digital world having significantly changed many of the long-standing rules used in evaluating copyrights and income streams, it is more important than ever to know the new "rules of the road" whether one is thinking of buying a single copyright, an entire publishing catalog or a songwriter's royalty streams.

This panel will discuss the world of acquisitions and what you need to know to make the best deal possible and protect you from making serious mistakes.

Speakers:

- **Jeffery Brabec** - Vice President, BMG Chrysalis, Los Angeles, CA
- **Todd Brabec** - Co-Author, Music Money and Success: the Insider's Guide to Making Money in the Music Business
- **Richard W. Perna** - Song Research & Recovery Services, LLC, Austin, TX
- **Jay Rosenthal** - MSK, Washington, DC

More Information and Register

practice areas

entertainment & ip litigation
entertainment transactions
intellectual property