



catalog sales, everything you need to know

New York Law School

June 13, 2022

3:30 - 4:15 PM Pacific Time

Event Sponsor: A2IM Indie Week 2022

Eric German will be moderating the panel, "Catalog Sales, Everything You Need to Know," on June 13, 2022 at A2IM's 2022 Indie Week.

"Catalog Sales, Everything You Need to Know"

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Catalog sales are skyrocketing, but most of the coverage this trend is receiving is one-sided. We hear all about the selling price and the new owners, but what happens to the label or artist who's selling their work? After the sale, how long do they stay involved? Do they give up all rights? What should you consider if you are interested in buying or selling catalogues?

Speakers:

- **Eric German, Mitchell Silberberg & Knupp LLP (Moderator)**
- Glen Barros, Exceleration
- Barry Massarsky, Citrin Cooperman
- Daniel Yearwood, Mission Road Sound

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attorneys

Eric J. German

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entertainment transactions

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