



closing the big deal, fourth annual leadership conference: making things happen, getting things done

Kingsmill Resort, Williamsburg, VA

March 2016

Elizabeth Bruns will be speaking on "Closing a Big Deal" at William & Mary Law School's Fourth Annual Leadership Conference on January 22, 2016.

What does it take to put two corporations together? Or tear one apart? Or acquire sufficient capital to permit a business to grow? What does it take to protect a lender about to let go of hundreds of millions of dollars? Whose job is it to identify potential risks? How much of transactional work involves plowing through old and creating new documents? How much of it depends on human interaction? What is the pace of today's transactional practice? What are the essential skill sets that one must bring to the job?

More Information

practice areas

capital markets & securities
corporate & business
transactions