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# classification 101

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MSK

November 5, 2008  
8:00 a.m.

## practice areas

international trade

Everything You Wanted to Know About TRADE, But Were Afraid to Ask

Join us – regardless of level of experience – and learn how to get from a product description to an accurate classification and duty rate.

- Confirm your understanding of the rules of classification for imports and exports.
- Apply those rules to actual products and product descriptions.
- What is the importance of Customs rulings?
- Why consult the Explanatory Notes?
- When do the Customs regulations dictate the classification? What does the EECN tell you?