



deal or no deal: live contract negotiation

InterContinental Hotel in New York City

June 12, 2025

1:30 PM - 2:15PM ET

Event Sponsor: American Association of Independent Music (A2IM)

Eric German will be speaking on the panel, "Deal Or No Deal: Live Contract Negotiation" for the American Association of Independent Music (A2IM)'s Indie Week 2025, on June 12, 2025.

About the panel...

Contracts are the foundation of the music industry, but how do negotiations unfold in real time? In this interactive panel, top industry lawyers will engage in a live contract negotiation, offering an inside look at the strategies, challenges, and key considerations that shape music deals.

Speakers:

- **Brianna Schwartz**, Founding Partner, Schwartz & Schreiber, PLLC
- **Eric German**, Partner, Mitchell Silberberg & Knupp LLP

For more information and to register, visit **A2IM's website**.

attorneys

Eric J. German

practice areas

entertainment transactions