



want more from your outside counsel?

ACC Docket

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Greg Olaniran co-authored the article, "Want More From Your Outside Counsel?" published in the March 2016 issue of the **Association of Corporate Counsel's** *ACC Docket*.

From the article...

"In-house counsel often express frustration with outside counsel. The relationship can be improved by rethinking your role from vendor manager, to team leader. Team leaders think about what motivates individuals (hint: it may not be just about the money) and seek to actively engage team members to continuously improve their performance and outcomes. This article will address simple management techniques that should guide the continuous feedback loop with members of your outside counsel team."

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