

# Joint Ventures & Strategic Alliance Agreements

Our attorneys have substantial experience with joint ventures and strategic alliance agreements, both domestic and cross-border. For instance, we have worked on joint ventures involving China, Germany, Italy, the U.K., France, Switzerland, Canada, Mexico, Norway, Sweden, the Netherlands, Denmark, and Brazil. Through the firm's membership in the TELFA organization ([www.telfa.law](http://www.telfa.law)), we have the ability to rapidly mobilize local foreign counsel representation virtually anywhere in the world.

We help clients conceptualize, negotiate, implement and administer strategic alliances; sourcing agreements; and distribution agreements with suppliers, customers and competitors.

Across many technologies, industries and distribution channels, our experience ranges from the formation of joint venture entities with complex corporate governance issues to the development of strategic contractual arrangements designed to benefit multiple parties and attract investors and the preparation, negotiation and defense of intellectual property licensing agreements.

We advise clients concerning relevant federal, state and foreign laws and regulations, with a keen focus on achieving business objectives and protecting business operations and assets.

## Experience

Real Estate Development and \$10.6M Construction Loan Secured for Revitalization Project

## Firm News

36 Amundsen Davis Attorneys Recognized by *Best Lawyers in America*© 2023 Firm News, August 18, 2022

Amundsen Davis Promotes Five Attorneys to Partner Firm News, March 14, 2022

Attorney Steven Sims Joins Amundsen Davis's Corporate Practice Group January 2, 2020

## PROFESSIONALS

Eric M. Fogel  
Partner

Lisa A. Johnson  
Partner

Vic Peterson  
Partner

Steven K. Sims  
Partner

Karen A. Tobin  
Partner

## RELATED SERVICES

Corporate & Securities

## Events

The Corporate Paralegal: Overcoming Top Challenges  
Speaking Engagement, Institute for Paralegal Education; Webinar, March 8, 2018

## Published Works

State of Illinois Force Majeure Law Compendium (during COVID-19 pandemic)  
*USLAW*, June 5, 2020

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