

# Mergers & Acquisitions

Our attorneys are actively involved in sophisticated mergers and acquisitions transactions for both publicly traded and private companies. We represent buyers, sellers, private investment funds and their portfolio companies and we also have significant experience representing strategic companies and their boards of directors. Our M&A Group works seamlessly with attorneys from multiple disciplines within our firm.

## WE ARE INVOLVED IN A WIDE RANGE OF M&A TRANSACTIONS, INCLUDING:

- Leveraged buyouts
- “Going private” transactions
- Tender offers and proxy contests
- Stock and asset acquisitions/divestitures involving public and private companies
- Cross-border M&A
- Joint ventures
- Recapitalizations
- Spin-offs and carve-outs
- Non-control investments, including “PIPEs”
- Restructurings

## WE HAVE DEEP EXPERIENCE IN ALL ASPECTS OF M&A TRANSACTIONS:

- Transaction structuring, including the regulatory and tax implications of alternative structures and dealing with securities, tax and other regulatory authorities
- Due diligence investigations, including risk assessments concerning litigation and regulatory compliance issues
- Auctions and competitive bid procedures
- Purchasing businesses and assets out of bankrupt estates
- Documentation
- Financing
- Closings, including regulatory and third-party consents, special purpose acquisition entities, transfers of assets and assumptions of liabilities, board and shareholder approvals, registration of securities for use as purchase

## PROFESSIONALS

Eric M. Fogel  
Partner

Steven K. Sims  
Partner

John F. D'Jock  
Associate

Kevin L. Eismann  
Partner

Danielle Snyder Fadel  
Partner

Luke A. Fedlam  
Partner

Timothy J. Feldhausen  
Partner

Katherine M. Hampel  
Associate

Lisa A. Johnson  
Partner

Alice A. Lin  
Partner

Steven E. Miller  
Partner

Jane H. Park  
Of Counsel

Vic Peterson  
Partner

Emilie Rohde  
Associate

Thomas P. Scherschel  
Partner

John H. Shore  
Partner

Ryan M. Spott  
Partner

Daniel Spungen  
Partner

consideration, and employee issues

- Post-closing obligations and rights, including purchase price adjustments, earnouts and indemnification obligations and recoveries
- Transition and integration

## Experience

Negotiated and Led Merger of a Nonprofit Health Care Provider

\$16 Million Divestiture for an Industrial Manufacturing Company

\$2.57 Million Division Asset Sale for Engineering Company

Represented a Rebar Supplier in the Sale of their Business

Represented a California Telecommunications Company in a \$20 Million Transaction

Represented a Buyer in a \$5 Million Stock Purchase

Assisted in the Asset and Real Estate Sale of a Local Brewery Business

Provided Counsel to a Client on the Acquisition of a Multi-Unit Commercial Property Involving a Commercial Condominium, Tenants in a Common Interest and 1031 Exchange

Represented Two Home Remodeling Companies in Two Separate Transactions for the Sale of their Nearly \$50 Million Business

Secured Seller Interests in \$2 Million Sale of Dance Studio Franchise

Assisted in the Asset Sale of a Multi-Million Dollar Local Business

Successfully Represented a Bank Holding Company in Tax Matters During its Acquisition of Another Bank Holding Company

Served as Tax Advisor in a Banking Merger on the East Coast

Represented a \$9.5 Billion Dollar Financial Holding Company in its Acquisition of a Florida Based Investment Management Company

Counseled a Luxury Goods and Services Conglomerate on Tax Issues in its Acquisition of a Whiskey Company

Represented a Bank Holding Company in a Merger Valued at Approximately \$473 Million

Counseled a Bank on Tax Issues During its Acquisition of Another Bank and its Subsidiary

## Mergers & Acquisitions

John W. Tanselle  
Partner

Joseph E. Tierney IV  
Partner

Karen A. Tobin  
Partner

Larry Tomlin  
Partner

Michael Van Someren  
Partner

Danielle M. Zimmerman  
Paralegal

## Mergers & Acquisitions

Represented a NYSE-Listed Industrial REIT with Respect to Several Public Offerings Utilizing Diverse Structures

Represented One of the Largest Privately Owned Commercial Banks in the Milwaukee Region During an Acquisition

Provided Counsel to a Bank Holding Company and its Subsidiary in M&A, Subordinated Debt and Other Transactions

Represented the Shareholders of a Risk Management Information System Provider for Health Care Organizations in the Sale of Their Business

Represented an Electronic Discovery and Digital Forensics Company in its Sale to a Private Equity Backed Platform

Assisted a Client Involved in Engineering, Designing and Manufacturing Electrical Control Panels in its Sale of Equity to a Portfolio Company

Served as Lead M&A Lawyer for a Large Japanese Manufacturing Client who Acquired a Public Manufacturer

Facilitated the Merger of Two Long-Term Successful Social Service Agencies

Represented the Shareholders of One of the Largest Independent U.S. Distributors of Refined Fuels in the Sale of their Business

Served as a Key Member of a Legal Team that Completed the \$275 Million Leveraged Buyout of a Manufacturer

Represented the Acquirer in the Acquisition of a Majority Interest in a Web-Based Seller of Camping Equipment

Represented Seller of a Trash Collection and Hauling Business in \$35,000,000 Asset Sale

Represented a Purchaser in an Acquisition and Development of a Construction Entity

Represented a Fuel and Convenience Store Corporation in Multiple Acquisitions and Development Transactions

Represented a Large Regional Paper Distribution Company in Expansion of Their Retail Presence

Represented a Designer and Manufacturer in the Sale of its Equity to a Private Equity Firm

Assisted with the Sale of a Logistics Provider

Assisted a Private Equity Firm with the Purchase of a Strategic Engineering and Design Service Supplier

## Mergers & Acquisitions

Successfully Defended Claims of Copyright Infringement, Property Theft, and Breach of Contract Among Others After a Failed Merger Between Two Companies

Represented a Direct Marketing Company in a \$50 Million Cash-Out Merger and Sale to a Private-Equity Backed Competitor

Assisted a Specialty Insurance Service Provider with the Sale of the Business to a Portfolio Company

Acts As Outside Securities and M&A Counsel to a Publicly Traded Electronics Company

Represented Manufacturing Company in Connection With the Sale of the Company's Assets

Assisted a Public Company in the Purchase of a Material Handling Supplier

Serves as Chief Legal Advisor to an Integrated Steel Processor and Framing Products Manufacturer

Assisted a Third Generation Family-Owned Steel Manufacturer in its Sale of Equity to a Private Equity Buyer

Assisted a Custom Manufacturer and Distributor in the Sale of the Company to a Canadian-Based Metal Distributor

Real Estate Development and \$10.6M Construction Loan Secured for Revitalization Project

Facilitation of \$200M Stock Sale and Purchase for Family-Owned Distributor of Building Products

Represents Companies in Mergers and Acquisitions

Successful 1031 Exchange Facilitates Cidery Expansion

### Firm News

Timothy Feldhausen Included on *Wisconsin Law Journal's* 2025 Power List - Mergers & Acquisitions  
Firm News, May 2, 2025

Several Amundsen Davis Service Groups Named in the 2025 Edition of Best Law Firms®  
Firm News, November 7, 2024

100 Amundsen Davis Attorneys Recognized by Best Lawyers® in 2025 in America  
Firm News, August 15, 2024

## Mergers & Acquisitions

Amundsen Davis Attorneys Included in 2023 Wisconsin Super Lawyers and Rising Stars Lists!

Firm News, November 16, 2023

Amundsen Davis Named in the 2024 Edition of Best Law Firms®

Firm News, November 2, 2023

82 Amundsen Davis Attorneys Recognized by Best Lawyers® in 2024 in America

Firm News, August 17, 2023

Attorney Alice Lin Joins Amundsen Davis's Chicago Office

Firm News, July 10, 2023

Tim Feldhausen Receives the Outstanding Eagle Scout Award from the Bay-Lakes Council and the Boy Scouts of America

Firm News, April 18, 2023

Amundsen Davis Promotes Three Attorneys to Partner

Firm News, February 21, 2023

Amundsen Davis Attorneys Included in the 2022 Wisconsin Super Lawyers and Rising Stars List

Firm News, *Amundsen Davis*, November 15, 2022

U.S. News & World Report – Best Lawyers® “Best Law Firms” 2023

Firm News, November 3, 2022

37 Amundsen Davis Attorneys Recognized by *Best Lawyers in America*© 2023

Firm News, August 18, 2022

Amundsen Davis Promotes Five Attorneys to Partner

Firm News, March 14, 2022

U.S. News & World Report – Best Lawyers® “Best Law Firms” 2022

November 4, 2021

Amundsen Davis Welcomes Daniel Spungen as Senior Counsel in Indianapolis

October 20, 2021

29 Amundsen Davis Attorneys Recognized by *Best Lawyers in America*© 2022

Firm News, August 19, 2021

U.S. News & World Report – Best Lawyers® “Best Law Firms” 2021

November 5, 2020

25 Amundsen Davis Attorneys Recognized in *Best Lawyers in America*© 2021

Firm News, August 20, 2020

Attorney Steven Sims Joins Amundsen Davis's Corporate Practice Group

January 2, 2020

## Mergers & Acquisitions

U.S. News & World Report – Best Lawyers® “Best Law Firms” 2020  
November 1, 2019

U.S. News & World Report – Best Lawyers® “Best Law Firms” 2019  
November 1, 2018

12 Amundsen Davis Attorneys Included in Best Lawyers in America© 2019  
Firm News, August 15, 2018

John Tanselle Honored as Distinguished Fellow by the Indianapolis Bar  
Foundation  
November 21, 2017

9 Amundsen Davis Attorneys Included in Best Lawyers in America© 2018  
Firm News, August 15, 2017

### In the Media

John Tanselle Discusses Indiana's Mergers & Acquisitions Market in *The Indiana Lawyer*  
Media Mention, *The Indiana Lawyer*, January 16, 2025

*The Indiana Lawyer* Quotes Daniel Spungen on the Uptick of Accounting Firm  
Mergers  
Media Mention, *The Indiana Lawyer*, December 18, 2024

Larry Tomlin Interviewed By *The Indiana Lawyer* on M&A Deals in 2025  
Media Mention, *The Indiana Lawyer*, November 19, 2024

*The Indiana Lawyer* Quotes Daniel Spungen on the FTC's Lawsuit Against Kroger  
Media Mention, *The Indiana Lawyer*, September 12, 2024

### Alerts

Five Common Mistakes Business Owners Make When Selling Their Business  
Article, June 2022

Driving Value Before an M&A Transaction  
Article, November 18, 2021

Why “Red Teaming” is Critical When Selling a Business  
Article, July 6, 2021

SBA Issues “Change of Ownership” Procedures for PPP Borrowers: M&A  
Transactions Must Now Be Reviewed for Compliance  
Article, October 7, 2020

SEC Emphasizes Anti-Fraud Protections During COVID-19 Pandemic  
Article, March 25, 2020

Modern Commercial Financing: Your Guide to Regulation A+  
Article, September 25, 2017

Supply Chain: Are Your Standard Terms and Conditions Up-to-Date?  
Article, August 1, 2017

Is Now the Right Time to Get Your Company Ready to Sell?  
Article, June 12, 2017

## Events

What Every Business Owner Should Know About Selling a Business  
Event, Amundsen Davis, Webcast, January 28, 2025

Illinois Chamber of Commerce: Tips to Sell Your Business in the New Year  
Speaking Engagement, Webcast, February 29, 2024

Tips for Selling Your Business in the New Year  
Event, Amundsen Davis, Webcast, February 15, 2024

The Most Valuable Asset: Overcoming Employee Related Hurdles to Close a Deal  
Speaking Engagement, Midwest Business Brokers and Intermediaries, Seminar;  
Fishers, IN, August 24, 2023

Evaluating Your Sell-Side Options  
Speaking Engagement, 2022 Milwaukee Smart Business Dealmakers Conference;  
Milwaukee, WI, May 24, 2022

A Trending Tool in Making M&A Faster and Less Risky: Reps and Warranty  
Insurance  
Speaking Engagement, Association of Corporate Counsel's Annual Conference;  
Las Vegas, NV, May 19, 2022

The "Heated" State of M&A (Sell Now!)  
Speaking Engagement, Seminar; Appleton, WI, September 22, 2021

The "Heated" State of M&A (Sell Now!)  
Event, September 22, 2021

Key Components of an Effective Buy-Sell-Agreement  
Speaking Engagement, Exit Planning Institute, Webcast, May 27, 2021

Thinking About Selling Your Business? What You Need to be Doing Now  
Event, Amundsen Davis, Webcast, May 12, 2021

Mergers & Acquisitions Steps to Success  
Speaking Engagement, Webcast, April 28, 2021

The Corporate Paralegal: Overcoming Top Challenges  
Speaking Engagement, Institute for Paralegal Education; Webinar, March 8, 2018

## Mergers & Acquisitions

What Does Tax Reform Mean for You and Your Business?  
Event, Northern Trust Economic Trends 2018; Milwaukee, WI, January 19, 2018

Developments in Dealmaking and Proposed Regulation, and the Impact on M&A  
Association for Corporate Growth; Webinar, October 11, 2017

### Published Works

State of Illinois Force Majeure Law Compendium (during COVID-19 pandemic)  
*USLAW*, June 5, 2020

### Blog Posts

New Merger Review Process: How to Prepare for Your Next Filing  
*Corporate News: A Legal Update*, February 21, 2025

Five Tips for Business Owners When Selling  
*Corporate News: A Legal Update*, September 5, 2023

Federal Antitrust Agencies Propose New Guidelines for Review of M&A  
Transactions  
*Corporate News: A Legal Update*, August 3, 2023

Private Placement – State and Federal Law Considerations  
*Corporate News: A Legal Update*, February 1, 2023

Patience is a Virtue: Landmark Federal M&A Broker Exemption Effective March  
29, 2023  
*Corporate News: A Legal Update*, January 19, 2023

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