

Rail Transportation

With lengthy experience serving the railroad industry, our team is well-equipped to assist you in navigating the complexities of this dynamic sector. Our Rail Transportation Service Group offers a full range of strategic services to support your business goals and ensure compliance with regulatory requirements, including corporate, environmental, intellectual property, real estate, government affairs, finance and litigation.

We understand that success in the railroad industry requires more than legal acumen; it demands a profound understanding of the industry's intricacies, specific language, unique culture and the ability to provide practical, results-oriented solutions. Our commitment to your success is built on the following principles:

Industry Insight: We have a deep knowledge of the railroad industry, allowing us to offer insights and guidance that go beyond legal compliance, helping you make informed business decisions.

Tailored Solutions: We recognize that every client is unique. We work closely with you to develop customized strategies and solutions that align with your specific goals and challenges.

Responsive Service: We are dedicated to providing timely and responsive service. When you partner with us, you can expect our team to be accessible and proactive in addressing your needs.

Risk Management: Mitigating risks is a critical aspect of success in the railroad industry. Our team collaborates with you to identify potential risks and implement strategies to protect your interests.

Innovative Thinking: In a rapidly evolving industry, innovation is key to staying competitive. We bring innovative thinking to the table to help you adapt and thrive.

Compliance and Ethics: We are committed to helping you maintain the highest standards of compliance and ethics in your operations, ensuring your reputation remains untarnished.

Our Range of Services:

Contract Negotiation and Management

PROFESSIONALS

Dennis J. Cotter
Partner

Jack T. Sanker
Partner

RELATED SERVICES

Transportation & Logistics

Rail Transporta- tion

Corporate Governance Guidance

Trial and Litigation Representation

Dispute Resolution

Environmental Compliance

Government Relations and Advocacy

Intellectual Property Protection

Labor and Employment Counsel

Real Estate and Infrastructure Support

Regulatory Compliance

Risk Assessment and Management

Our team is ready to leverage our experience, industry knowledge, and commitment to excellence to help you achieve your business objectives.

Railroad Services

Construction:

- We can assist with legal needs related to construction such as contract drafting and negotiations.
- Our team can evaluate existing and necessary insurance coverage, including commercial general liability, professional liability, builders' risk, contractor-controlled and owner-controlled (wrap-up) policies.

Contract Negotiation and Drafting:

- Our team handles contract negotiations with suppliers, partners and customers to protect your company's interests.
- We draft and review agreements, including service contracts, real estate leases and procurement agreements to safeguard your legal rights.

Corporate Governance:

- We offer guidance on corporate governance matters, including board governance and compliance with statutory requirements.
- Our services help maintain transparency and accountability within your organization.

Employment Law:

- We provide counsel on labor and employment matters, including hiring, termination, discrimination and wage and hour issues.
- We help develop employee handbooks and policies that comply with labor laws and ensure a fair and equitable workplace.

Environmental and Safety Compliance:

- We assist with environmental permitting, compliance and remediation efforts.
- Our team helps ensure railway safety and adherence to environmental regulations.

Government Relations and Public Affairs:

- We advocate for your interests at the federal, state and local levels of government.
- Our team helps shape policies and regulations that benefit your company and the railway industry.

Intellectual Property:

- We protect your company's intellectual property, including trademarks, patents and copyrights.
- Our attorneys can help you license or enforce your intellectual property rights.

International Matters:

- We provide counsel on legal issues related to cross-border freight with Canada and Mexico

Litigation and Dispute Resolution:

- When disputes arise, we represent your company in negotiations, mediations and litigation proceedings.
- Our goal is to resolve conflicts efficiently and cost-effectively while minimizing disruption to your operations.

Real Estate and Property Rights:

- We provide legal support for property acquisitions, leases, easements, right-of-way and railroad property title matters as well as condemnation and preemptions issues.
- Our team handles negotiations and regulatory compliance for railway expansion and infrastructure development.

Regulatory Compliance:

- We assist in navigating the complex landscape of federal and state regulations governing the railway industry.
- We monitor legislative developments and provide proactive guidance to ensure your company remains compliant with evolving laws.

Risk Management:

- We assess potential legal risks and develop strategies to mitigate them, protecting your company's reputation and assets.
- Our proactive approach includes risk assessments, compliance audits and crisis management planning.

Experience

Rare FELA Not Guilty Verdict Obtained in a Case Against a Commuter Rail Provider

Secured FELA Defense Verdict in Cook County, IL for a Major Rail Carrier Client

Successfully Defended a Personal Injury Claim at Arbitration

Obtained Summary Judgment in Favor of Commuter Rail

Firm News

BTI Consulting Group Names Dennis Cotter on Client Service All-Stars 2023 List
Firm News, *BTI Consulting Group*, 2023