

Lisa A. Johnson

St. Louis, MO

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PARTNER

Overview

Lisa finds enjoyment in helping clients complete their projects and achieve success in their business goals. She strives to be responsive, provide honest advice, and write contracts that prevent future disputes and continue to serve her clients over time.

As a partner and co-chair in Amundsen Davis's Real Estate, Zoning & Public Finance group, Lisa offers practical and strategic solutions and counsel to her clients. She has extensive experience representing business owners, developers, homeowner associations, and individuals involving a wide variety of real estate issues. Her real estate experience includes residential and commercial development, leasing, construction, zoning and entitlements, financing, and resolution of complex title issues.

In connection with real estate work, Lisa helps clients with a variety of public and private financing solutions for completing their projects. She has skillfully navigated the process of gaining approvals from local governments in support of her clients' intended use of real property. She has many years of experience negotiating, documenting, and supporting real estate projects from land purchase through governmental approvals, construction, and completion. She also remains involved in ongoing project work, including the organization, documentation, and management of homeowner and condominium associations; leasing; lot sale contracts; copyright of design plans; loan review, negotiation, and documentation; and managing changes over time.

Lisa also handles a variety of work related to business organizations, including formation, maintenance, ownership agreements and transfers, and sale of business or business assets. This experience extends to trademark registration and maintenance as well.

Outside of the office, Lisa enjoys spending time with family and friends, volunteering in her community, and remaining an active member of her church.

SERVICES

Agribusiness
Banking & Finance
Commercial Contracts
Commercial Lending
Construction
Corporate & Securities
Corporate Governance
Homeowner Associations
Intellectual Property
Joint Ventures & Strategic Alliance Agreements
Mergers & Acquisitions
Nonprofit Institutions & Tax-Exempt Organizations
Outside General Counsel
Real Estate, Zoning & Public Finance
Venture Capital & Private Equity

EDUCATION

Washington University School of Law, J.D., 1988
McKendree University, B.A., 1985, *with honors*

Experience

Acted as Counsel for a Developer in the Acquisition and Development of a 234-Lot Residential Subdivision

Represented a Client Who Sought to Create a New Urbanist Design Development

Established a Neighborhood Improvement District and Obtained \$4.72 Million of Bond Financing

Handled the Refinancing of a 36-Hole Golf Course

Serves as Primary Outside Counsel to a Real Estate Brokerage and Management Company

Zoning Approval in Hospital Expansion

Handled the Acquisition and Development of a 61-acre Tract of Ground as a Part of a Mixed-Use Development

Handled the Acquisition for the Mixed-Use, New Urbanist Development in Independence, Missouri

Obtained a Conditional Use for the Operation of a Convenience Store and Liquor Store

Assisted Our Client in Acquiring a 40-Acre Tract of Ground in Unincorporated St. Charles County

Represented a Developer in the Redevelopment of a 582-Lot Subdivision

Membership & Involvement

- Member: Home Builders Association of St. Louis, Professional Women in Building Council; Southwestern Illinois Board of Realtors; Missouri Chamber of Commerce; Urban Land Institute

Honors

- Selected to *The Best Lawyers in America*® in Community Association Law: 2024, 2025, 2026
- Selected to *The Best Lawyers in America*® in Real Estate Law: 2025, 2026

Firm News

130 Amundsen Davis Attorneys Recognized by Best Lawyers® in 2026 in America Firm News, August 21, 2025

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ADMISSIONS

Missouri

Illinois

93 Amundsen Davis Attorneys Recognized by Best Lawyers® in 2025 in America
Firm News, August 15, 2024

77 Amundsen Davis Attorneys Recognized by Best Lawyers® in 2024 in America
Firm News, August 17, 2023

Amundsen Davis Promotes Attorneys to Partner
Firm News, March 15, 2018

Alerts

Post Pandemic Considerations - Real Estate Contracts

Protecting Your Neighborhood's Identity – Registering a Trademark

Prepare for Success in the Beverage Industry by Registering Your Marks

"Mark Your Place" With Bona Fide Intent to Use Trademark Application

Enhanced Remedies with Copyright Registration for Building Design

Speaking Engagements

Knowing More Than Enough to Be Dangerous: Nuts and Bolts of Real Estate
Financings

Event, Amundsen Davis, Webcast, October 29, 2024

Homeowners Associations

SmithAmundsen CLE Webinar, Real Estate Practice Group, April 14, 2015

Published Works

Expecting the Unexpected: Contract Drafting Lessons Learned from the
Pandemic

ACC St. Louis Newsletter, Fall 2020

Blog Posts

Missouri Eliminates Income Tax on Capital Gains for Individuals

In the Dirt: A Real Estate Legal Update, July 30, 2025

Contractual Considerations for Short-Term Rentals

In the Dirt: A Real Estate Legal Update, April 21, 2023

Municipal Regulation of Short-Term Rentals

In the Dirt: A Real Estate Legal Update, April 12, 2023

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Missouri Supreme Court Expands Municipalities' Authority to Deny Conditional Use Permits

In the Dirt: A Real Estate Legal Update, February 15, 2023

Common Considerations for Homeowner Associations Regarding Short-Term Rentals

In the Dirt: A Real Estate Legal Update, January 31, 2023

HOA Regulation of Solar Panels – Common Limitations and Provisions

In the Dirt: A Real Estate Legal Update, January 9, 2023

New Missouri Law Affects Municipal Control over Home Occupations

In the Dirt: A Real Estate Legal Update, December 20, 2022

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