

Hairy Little Deals: Financial, Legal and Ethical Issues In a Small Deal

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The paperwork to do a \$10 million deal is the same as a \$100 million deal, but there is a temptation to cut corners on small deals and the likelihood of problems is greater. During this program sponsored by the Association of Corporate Counsel, Jack Walsh will discuss where savings can and cannot be achieved and the risks involved.

Topics to be discussed include:

- Five keys to any deal's due diligence
- Hot topics: cyber risk; deal insurance developments, and ethical issues of multiple party representation by one counsel
- Post purchase/merger integration challenges