The "Heated" State of M&A (Sell Now!)

Event September 22, 2021

If you're thinking about selling your business, it probably doesn't get any better than right now — multiples are high, buyers are plentiful, money is cheap and capital gains are at historic lows. While there are still challenges that need to be addressed (labor, COVID, etc.), it's THE time to sell for maximum value. However, while the market is incredibly hot right now, we all know that good things don't last forever. Topics will include:

- Reviewing the latest statistics on the state of the M&A market;
- Discuss the existing challenges to getting the greatest value (and how you can solve them);
- Reviewing standard deal terms (survival, baskets and caps, Oh My!); and
- Outlining the process for selling your business

PROFESSIONALS

Kevin L. Eismann Partner

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