

Health Care Transactions

Drawing on nearly 20 years of experience and a highly specialized set of transactional, legal, and regulatory skills, our multidisciplinary team provides a client-driven approach to health care transactions in a cost-effective manner. We are adept in navigating the complex health care environment to provide our clients with the comprehensive advice they need to achieve their business goals.

Working in collaboration with Wiley's Corporate practice, we are uniquely positioned to leverage our deep experience in both commercial transactions and health care, with a specialized expertise in transactions involving the unique and complex rules federal health care programs. Wiley provides transactional advice to a diverse array of Health Care clients including:

- Health insurers
- Third-party administrators
- Medicare Administrative Contractors
- Hospitals and health systems
- Pharmaceutical companies and medical device manufacturers
- Private equity and other financial investors
- Medical groups
- Trade and professional associations
- Individuals

We represent our Health Care clients on a wide range of transactional issues including:

- Mergers and acquisitions
- Commercial contract negotiation and drafting, including lease agreements, license agreements, nondisclosure agreements (NDAs), and services agreements
- Financings
- Entity formation
- Joint ventures
- Physician practice acquisitions

- Assets sales and purchases
- Private equity and other capital markets investment

We also provide counsel on related issues addressing successor liability, indemnification, document retention, government reimbursement of related transaction costs, and ongoing provider services and post-transaction cooperation of the parties.